

3560 Cardinal Point Dr., Suite 202 Jacksonville, FL 32257

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CERTIFICATIONS

State of Florida:

- Minority Business Enterprise
- Woman Owned Business Enterprise
- Veteran Owned Certified Small Business

FDOT: Disadvantaged Business Enterprise **NMSDC:** Minority Business Enterprise

CAPABILITIES STATEMENT

CAPABILITIES/CORE COMPETENCIES

REAL ESTATE TRANSACTION SUPPORT

Assisting clients who purchase, sell, finance, develop, lease and manage real property. Our practice involves diverse asset types including office buildings, medical offices, shopping centers, strip malls, residential housing complexes, industrial park facilities, and redevelopment sites.

ACQUISITION, DEVELOPMENT AND DISPOSITION

Skilled and experienced in the negotiation of complex contracts and execution of due diligence review including title, survey and property condition. We provide our clients with advice and assistance on the tax aspects of their real estate transactions, including 1031 exchanges and procurement of tax incentives and benefits. Experienced in developing commercial and mixed use projects with reciprocal easements, covenants and declarations to address the rights and interests of multiple owners and users of complex mixed use residential, commercial and industrial property. Developed and implemented complex condominium structures, including organization of commercial and residential condominium associations to facilitate and enhance property development.

LEASING

Skilled and experienced with representing both landlords and tenants in complex leasing transactions for a broad array of asset types. Our leasing practice includes conventional office space, shopping center and industrial property leases as well as long-term ground and specialty leases including cell tower, restaurant and net leases. As a result of our extensive experience, we fully appreciate and understand the intricacies of lease administration and management and successfully develop practical and cost-effective solutions to complex leasing issues.

REAL ESTATE FINANCE

Experience representing both borrowers and lending institutions, we advise and assist our clients in the negotiation, structuring and documentation of sophisticated financing facilities for their projects including construction financing, mezzanine financing, structured finance transactions, municipal finance transactions as well as low income housing tax credit financing transactions. Serves as bond and disclosure council for the City of Jacksonville, Florida.

REGULATORY AND GOVERMENTAL LAW TRANSACTIONS

Highly skilled and experienced with land use and zoning matters on behalf of owners and developers. Permitting and regulatory matters relating to development of lands. Formation of special taxing district for community based needs.

PAST PERFORMANCE

REPRESENTATIVE CLIENTS

- U.S. Department of Housing and Urban Development
- U.S. Department of the Interior
- Florida Department of Transportation
- City of Jacksonville Florida
- Blue Cross & Blue Shield of Florida, Inc.
- Community First Credit Union
- Group IV Industrial, LLC
- Baymeadows Community Council, Inc.
- Campus Towers Senior Living, Inc.

COMPANY DATA

DUNS #: 025421746

CAGE CODE: 64WX8

FEIN: 26-4403666

PRIMARY NAICS CODES:

- 541110 Offices of Lawyers
- 541120 Offices of Notaries
- 541191 Title Abstract and Settlement Offices
- 541199 All Other Legal Services
- 561492 Court Reporter Services
- 561990 All Other Support Services
- 541990 Other Professional, Scientific and Technical Services
- 921190 Other General Government Support

DIFFERENTIATORS

- 100% Minority, Woman and Veteran Owned
- Fixed-Fee, Predictable and Competitive Legal Fees
- Highly Rated, Board Certified Legal Advisor
- Employment and Representative Experience with Military, Federal, Local, State and Government Agencies
- Extensive and Reliable Professional Network



Repeatedly recognized for excellence by our peers through Best Lawyers™ and Super Lawyers.™

Best Lawyers RATED BY-Super Lawyers